

## Monthly Resale Report Third Mutual

PREPARED BY  
Community Services Department

Dec-20

Month	NUMBER OF REALES				TOTAL SALES VOLUME IN \$\$				AVG RESALE PRICE			
	2020	2019	2018	2017	2020	2019	2018	2017	2020	2019	2018	2017
January	24	32	25	38	\$10,015,000	\$12,482,100	\$8,807,150	\$14,513,062	\$417,292	\$390,066	\$352,286	\$381,923
February	26	25	29	28	\$12,158,700	\$10,208,000	\$12,600,892	\$9,887,500	\$467,642	\$408,320	\$434,514	\$353,125
March	32	42	38	42	\$13,946,416	\$16,639,712	\$16,909,199	\$15,185,800	\$435,826	\$396,184	\$444,979	\$361,567
April	25	25	46	45	\$10,830,833	\$10,435,500	\$18,869,626	\$18,847,150	\$433,233	\$417,420	\$410,209	\$418,826
May	16	37	38	44	\$5,604,000	\$16,273,033	\$15,452,990	\$18,157,951	\$350,250	\$439,812	\$406,658	\$412,681
June	15	25	37	49	\$5,881,500	\$10,290,000	\$16,981,138	\$21,011,450	\$392,100	\$411,600	\$458,950	\$428,805
July	36	40	24	36	\$15,240,248	\$17,327,373	\$9,892,800	\$13,526,020	\$423,340	\$433,184	\$412,200	\$375,723
August	33	38	40	47	\$14,612,928	\$15,994,900	\$17,327,000	\$17,967,189	\$442,816	\$420,918	\$433,175	\$382,281
September	30	33	24	46	\$14,314,100	\$12,643,180	\$12,552,692	\$16,020,038	\$477,137	\$383,127	\$523,029	\$356,001
October	28	41	34	46	\$10,707,400	\$16,142,900	\$14,146,300	\$18,804,700	\$382,407	\$393,729	\$416,068	\$408,798
November	28	30	28	49	\$11,057,300	\$13,520,950	\$10,675,000	\$19,847,200	\$394,904	\$450,698	\$381,250	\$405,045
December	45	39	28	38	\$17,933,901	\$18,319,800	\$13,693,599	\$18,509,275	\$398,531	\$469,738	\$489,057	\$487,086
<b>TOTAL</b>	338	407	391	508	\$142,302,326	\$170,277,448	\$167,908,386	\$202,277,335				
<b>MON AVG</b>	28.2	33.9	32.6	42.3	\$11,858,527	\$14,189,787	\$13,992,366	\$16,856,445	\$417,957	\$417,900	\$430,198	\$397,655
<b>% CHANGE-YTD</b>	-17.0%	4.1%	-23.0%	1.2%	-16.4%	1.4%	-17.0%	16.7%	0.0%	-2.9%	8.2%	15.3%

% Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.